## (b)

## **TikTok Analytics Cheat Sheet**

Metric	Definition	Uses	
Video views	The number of times viewers have seen your video in a selected date range between 7 to 60 days	<ul> <li>At-a-glance measurement of overall account performance and effectiveness of other campaigns</li> <li>Determine if a specific campaign translated to more views</li> <li>Benchmark: Minimum of 10 views per video per 100 followers* [1]</li> </ul>	
Profile views	Number of times users viewed your profile in a selected date range between 7 to 60 days	Measure viewer interest in your account and business	
Likes	Number of likes users have given your content in a selected date range between 7 to 60 day	Compare with video views to gauge user reaction to your content     One of the measurements of engagement along with comments and shares	
Comments	The number of comments on your content in a selected date range between 7 to 60 days	Provides a sense for how likely users are to follow your CTAs One of the measurements of engagement along with likes and shares	
Shares	The number of comments on your content in a selected date range between 7 to 60 days	<ul> <li>Use as a gauge of how likely users are to follow your CTAs.</li> <li>One of the measurements of engagement along with comments and likes</li> </ul>	
Video views, likes, comments, and shares	Number of views, likes, comments, and shares for a selected video	Provides an at-a-glance summary of video stats Study videos with high views, likes, comments, and shares to understand the types of content followers want to see Use video views to calculate TikTok impressions, the number of times any audience viewed your content Benchmark: Aim for a minimum of 10 views per video per 100 followers[7] *	
Total time watched	Cumulative total of the time users have spent watching a video	Compare the total time watched of your videos to determine your account's average total play time     No research-tested benchmark, however, the higher the better[9]	
Average time watched	The average amount of time users spend watching your video	Use this metric to calculate the percentage of video watched by dividing average time watched with a video's length Example: An average watch time of 10 seconds for a 20-second video signifies that users watched 50% of the video watched Use this metric to see what point in the video users lost interest TikTok's algorithm favors videos with high average watch time	
Watched full video	The percentage of users who watched the entire video	Measures whether your video keeps a viewer's attention	
Reached audience	The number of unique users who viewed your video	Used to measure engagement and reach	
Video views by section	Distribution of your video traffic based on source (For You feed, your profile, hashtags, etc.)	Understand how users find your profile. Use the data to finetune your marketing strategy to focus on top traffic sources	
Video views by region	Distributon of viewers by location	Determine where your videos are most popular     Use the data to modify location-specific campaigns	
Total followers	The total number of accounts that follow you/View follower growth rate over a selected period between 7 and 28 days	Determine which content translates to new followers and increased brand awareness Assess follower growth over time Benchmark: Aim for 2% to 3% follower growth per mont[16] h*	
Gender	Distribution of your followers by gender	Useful for campaigns directed at a specific gender or campaigns to equally target men and women	
Top territories	Distribution of your followers by territory	Determine the most common location of your followers     Use the data to modify any region-specific campaigns	
Follower activity	Times when your followers are most active	Use this metric to pick the best times to post content	
Total views	Total number of unique viewers present during your live videos	At-a-glance measure of the popularity of your live streams	
Total time	Total time you spent hosting live videos	Use as a measurement of how much effort to put in doing live videos	
New followers	Number of users that began to follow you during a live video	Determine if live videos translate to increased followers and brand awareness	
Unique viewers	The number of unique viewers per live stream	Compare this metric with total views to see how often viewers re-watch your content	
Diamonds	Total number of diamonds users sent you	A way to measure the popularity of your live stream's and whether users want to see more     Measurement of financial gains from content you share on TikTok	
Engagement rate	The sum of likes, comments, and shares divided by your total follower count	<ul> <li>Determine which percentage of your followers actively engage and interact with your content.</li> <li>Benchmark: Aim for Anywhere between 4.5% and 18% according to RivallQ* and Hootsuite**</li> </ul>	

Purple denotes the analytics are found in <b>Overview</b> category.	Blue denotes the analytics are found in <b>Followers</b> category.
Red denotes the analytics are found in the <b>Content</b> category.	Yellow denotes the analytics are found in the <b>Live Videos</b> category